



# Secured Network Services to Offer Hosted VoIP Services over Appia Network

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*Through partnership with Appia Communications, Secured Network Services will be able to offer its clients the latest voice, video and data technologies over Appia's Cisco-powered network.*

PR9.NET January 14, 2008 - TRAVERSE CITY, Michigan – Appia Communications, a leading provider of managed voice, video, and data services and transport solutions, today announced that Secured Network Services (SNS) of Norwood, Massachusetts, has joined its national network of partners.

"We are delighted that Secured Network Services has become an Appia partner," said Jason Ulm, Appia's Vice President of Sales. "With a combined staff that includes four Cisco-certified internetworking engineers in three network operations centers, SNS is clearly one of the leading networking experts in New England."

"When we add Appia's Cisco advanced communications expertise together with our Cisco Small Business Certification, we're able to deliver a complete set of Cisco data and telephony solutions for both the SMB and enterprise clientele" said Kevin Low, President of Secured Network Services. "Through this partnership, SNS will be able to offer its clients the latest voice, video and data technologies over Appia's Cisco-powered network," continued Low. "We will be able to address such key communications challenges as design and support of large scale wide area networks, faxing, unified messaging, hosted phone systems, and more. This partnership also allows us to offer Appia's Tier 1 transport solutions to connect our clients into our production and disaster recovery data centers. In short, it's a perfect complement to our business."

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## About Secured Network Services

Secured Network Services is an information technology professional services firm. Founded in 2002 by Kevin Low, its Headquarters and Data & Network Operations Centers are located in Norwood, MA. SNS works with local and regional companies and organizations in a variety of industries. For more information about SNS, see [www.sns-usa.net](http://www.sns-usa.net).

## About Appia Communications

Appia Communications is a leading provider of managed IT and telecommunications services. Its mission is to enable small and midsize companies and organizations to realize the benefits of Internet Protocol (IP) technology. Appia's managed solutions help customers reduce costs, enhance employee productivity, improve customer care, and compete more effectively against much larger enterprises.

Headquartered in Traverse City, Michigan, Appia has operations in New York, Chicago, Los Angeles, Detroit, Indianapolis, St. Louis, Boston, and other markets in North America and Europe. Appia was named to Inc. magazine's list of America's fastest-growing private companies in both 2007 and 2008. For more information, please visit [www.appiaservices.com](http://www.appiaservices.com) or call 877-277-4297. Appia is a Cisco Powered Network and holds advanced Cisco communications certifications.

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