



LAN Force Executes Strategic Objective By Banking On Blancco's Erasure Technology

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Finnish IT company, LAN Force, has partnered with Blancco in a move to offer clients secure electronic data destruction as part of its systems management solutions.

PR9.NET September 11, 2006 - FINLAND – LAN Force, a Finnish IT company specializing in systems management tools which significantly improve asset management and maximize the productivity of IT assets has partnered with Blancco, the world's leading provider of technologically advanced data erasure and computer reuse management solutions. As part of this agreement, LAN Force will integrate Blancco's secure data destruction solutions with LAN Force's systems management solutions which will enable clients to maintain greater control over their IT assets throughout the equipment lifecycle.

"By partnering with Blancco we have the opportunity to add value to our product offering by incorporating the world's best data erasure technology into LAN Force's systems management tools. This will enable us to broaden our reach and allow us to seize more business opportunities," says Mr. Asko Hämäläinen, managing director of LAN Force Oy.

Blancco's technologically advanced data destruction tools surpass all other erasure technology, guaranteeing the secure and complete destruction of data. The software has the unique ability to erase locked/hidden sectors such as the Device Configuration Overlay (DCO), Host Protected Area (HPA) and remapped sectors thus completely mitigating the risk of data leaks. Detailed erasure reports confirm the status of the erasure by relying on a unique automatic self-verification engine exclusively developed by Blancco, ensuring maximum data security

"The rapid obsolescence of IT assets has led to the accelerated upgrade of computers in organizations, resulting in a growing need for secure data erasure solutions. By integrating Blancco's best-in-class data erasure solutions into LAN Force's systems management solutions an organization will have greater control over their IT assets not only at the beginning and during the life of the assets but also at the end of the lifecycle," says Mr. Ari Heiskanen, sales manager of Blancco Ltd.

"Data destruction is an essential part of the IT lifecycle and by integrating Blancco's data destruction solutions into LAN Force's IT systems management solutions, we are now able to offer a complete solution for the entire lifecycle of IT assets. This will greatly improve efficiency and security especially when PCs and servers reach the end of their working life," says Mr. Asko Hämäläinen, managing director of LAN Force Oy.

LAN Force's systems management tools allow IT administrators to execute more control over an organization's software and hardware assets and allow them to perform their job more fluently. In addition, an organization is able to make optimum use of their assets with significant improvements in usability and information management. This results in increased efficiency and productivity hence leading to better business performance.

"This collaboration fits well with our goal to offer a unique and reliable solution that clients can embrace. The new product offering is yet another way that LAN Force is helping clients to leverage more control over their IT assets from the beginning to the end of the lifecycle," says Mr. Hämäläinen.

"Blancco's goal is to fulfill the needs of every client by providing best-in-class data destruction solutions which exceed their expectations. Through this partnership, we have been able to add significant value to LAN Force's product offering and we are pleased with this outcome," adds Mr. Heiskanen.

For more information about Blancco Ltd. and its products and services, please visit www.blancco.com

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About LAN Force

LAN Force Oy is a Finnish company which specializes in system management software. The company provides tools for IT administrators that allow them to efficiently manage workstations and servers. The first installation was carried out in 2002. Currently, more than 30 000 workstations and servers are managed by LAN Force - DM software. The company's clients range from government officials and communities to the health care and industry sectors.

About Blancco Ltd.

With several million end-users, an impressive clientele and a broad network of trusted partners, Blancco has proved to be the global specialist in the field of professional data destruction and computer reuse management. Founded in 1997, Blancco Ltd. has its corporate headquarters in Joensuu, Finland. Besides its 8 international offices, Blancco has partners in all continents and in more than 20 countries.

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