



Project-Based ETO ERP Visibility Profiled in Industry 2.0

TR Cutler, Inc., June 22, 2006

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Industry 2.0 Interviews Project-Based ETO ERP Visibility in June issue regarding their Workflow system

PR9.NET June 22, 2006 - Wilmington, MA - According to manufacturing journalist, Thomas R. Cutler, in the June issue of Industry 2.0, many difficulties in business process management relate to "offsystem" manual tasks, such as notification, investigation, authorization, and follow up. The ability to automate business process through the use of workflow templates make it easier to control and administer stated processes through the necessary steps. A flow or process may have been documented outside of an ERP (Enterprise Resource Planning) system, where there is no formal way to ensure compliance. In the past, paper documents and unmanaged email have provided the best solutions, but with no controls to ensure visibility and compliance, the value was limited.

According to Stephen Carson, Executive Vice-President of Visibility Corporation, "The .net workflow system enforces the process. This allows companies to improve and standardize daily functions across the company without burdensome manual administration. This provides employees visibility into the status of "in-process" tasks, making it easier for them to execute their tasks effectively."

In "make-to-stock" environment, business processes can remain stable and unchanged for many years, or until a new product line is developed. In a "to-order" environment business processes are significantly influenced by the nature of the order or contract being executed. Not only can each order or contract involve different type of process, but the value of contracts can have a significant influence. Automating business processes streamlines business operations thus minimizing overhead costs and forcing disciplines based on best practices. Together this helps preserve the integrity of the business data and ensures the users of the ERP system adhere to the process that are set by the business.

Process compliance assures the best value for the business efforts, helps to contain costs and maintain the value of corporate data. Carson notes, "Process flow mapping and tracking of business events guarantees that employees are automatically notified when important events occur, or when a transaction requires input. This ensures that cycle times of critical and complex business process are optimized."

Many complex manufacturers fully implement Quality Workbench across the entire organization as the core of the quality control and management system.

Visibility Corporation (www.visibility.com) is a leading developer and supplier of business software solutions designed for the unique needs of project-based, engineer-to-order and to-order manufacturers. Visibility's Enterprise Application solutions help midsize manufacturers of complex products operate their businesses effectively. Visibility has an extensive customer base throughout North America and Europe and has the strongest representation of ERP among complex manufacturers.

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