



Avidian Technologies Announces Support of Windows Terminal Server and Advanced User Permissions

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Enhancements to Prophet 3.0, the leading Contact and Sales Management Software in Outlook, provide greater control and easier access of sales data

PR9.NET May 23, 2006 - BELLEVUE, Wash – Avidian Technologies announced today that it now provides support for Terminal Server and more advanced User Permissions in Prophet 3.0, its leading Outlook-based sales software. These added features give companies using Prophet greater control over their sales data and easier access for all users.

"This update to Prophet answers the call from our customers for an easy way to maintain better control and security over their sales data," said James Wong, CEO and co-founder of Avidian Technologies. "With support for Terminal Server we've broadened the options for accessing sales information and made mobile sales forces more productive."

Support for Terminal Server allows users seamless access to their Prophet data through a Terminal Server session, providing ease of access and mobility. Users can access their Prophet data from any computer with the Terminal Server interface. Terminal Server also reduces maintenance costs for IT by permitting installation from the central server, eliminating the need for IT to touch each computer.

User Permissions give companies the ability to create a hierarchy within Prophet so they can divide their customer information into teams, regions, territories, or any groupings they wish to create. Users see only the information they need to see and are able to share information with the right people. Management can create sales reports for any group within the hierarchy such as a specific sales representative, team, region, or the company as a whole, providing a global view or a detailed look at performance and results.

"Prophet has allowed our sales team to easily access customer sales information when they need it from wherever they are," said Prophet customer Tom Talley, IT manager for Golf Ventures. "The new updates to Prophet will provide us with a variety of configuration and connectivity options, which allows for flexibility as we grow. User Permissions will allow us to better organize our company data, and Terminal Server support makes it easy for our reps to access information from any computer with an Internet connection and lowers the administrative burden."

Unlike traditional CRM or sales management software, Prophet is built into Outlook, thereby eliminating the need to manage multiple contact databases or toggle between separate applications. Built on the .NET platform, Prophet works entirely inside Outlook and easily integrates with other critical business capabilities. Prophet allows for easy management of contacts, companies, sales opportunities and all related communication and history inside the familiar Outlook interface. As a result, Prophet turns Outlook into an effective sales and contact management solution.

User Permissions and Terminal Server support are now available for the Prophet Professional Server and Prophet Enterprise Server Editions. Both features are available to existing customers as an update and will ship with all subsequent Prophet purchases.

The Prophet Professional Server Edition and Prophet Enterprise Server Edition are available for sales teams of 5 or more, with prices starting at \$299.95 per user for the Prophet Professional Server Edition.

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About Avidian Technologies

Avidian Technologies is a software company specializing in creating software solutions for users of Outlook and Exchange. Prophet, developed by Avidian Technologies on the .NET platform, is the leading sales management software built inside Microsoft Outlook. The company is headquartered in Seattle, Washington. For more information, please visit www.avidian.com.

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