



Connecticut FPA 22nd Conference Illustrates Need for Education about Life Settlement Process

Trinity Financial Services, LLC, May 16, 2006

URL: <http://www.pr9.net/business/financial/3824may.html>

Trinity Financial Services, LLC recently attended the Connecticut Financial Planning Association (FPA) Conference and realized that there is still a significant need to educate Life Insurance Agents and Financial Planning Professionals regarding all aspects of Life Settlements. Unfortunately, a lack of understanding about the Life Settlement process prevents many Insurance and Financial Professionals from utilizing this valuable financial option for their senior clients.

PR9.NET May 16, 2006 - Altamonte Springs, FL - Trinity Financial Services, LLC, a full service Life Settlement Brokerage firm attended 2006 FPA Connecticut State Conference at the Aqua Turf Club in Plantsville, Connecticut on April 26th. Representing Trinity Financial were Senior Account Managers, Craig Karem and Jeff Kaufman.

Although initially there to promote their Company, it became evident that although there was a general knowledge of Life Settlements, there was an overall lack of thorough understanding. After speaking with numerous Agents and Advisors, Mr. Kaufman stated, "...many clients are missing out on this option, simply because their Agent doesn't recognize all of possible opportunities when a Life Settlement can be explored..." He continued, "All day we kept hearing, '...I just had a case like that and didn't know that a Life settlement would work...'"

Mr. Karem acknowledged, "...although Life Settlements are gaining in popularity and acceptance, it is quite apparent that even some of the most basic intricacies are unknown..." He continued to explain that although some of the attendees he spoke with knew about Life Settlements, few knew that a term policy could be liquidated on the secondary market.

Both Senior Account Managers concurred that although there are more and more inquiries from agents trying to gather information on Life Settlements, there is rarely an opportunity to educate those agents on some of the less commonly known details. They agree that the liquidation of a term life insurance policy is probably the most misconstrued knowledge about a Life Settlement.

###

About Trinity Financial Services, LLC

Trinity Financial Services, LLC is a full service Life Settlement Brokerage Firm and is the choice of many Financial Professionals for life insurance settlements. We specialize in hard to place cases and have access to institutional, exclusive and private funding sources. Give us an opportunity, you won't be disappointed.

At Trinity Financial Services, LLC our team members demonstrate leadership qualities. It is our goal to recruit, select and retain the most qualified employees who represent all segments of the communities we serve and support. We are constantly challenging ourselves to achieve excellence in all aspects of our company. We hold ourselves to the highest ethical standards and strive to exceed the expectations of our clients.

Phone:	866-870-8746
FAX:	407-523-1871
Website:	http://www.trinityfinancialllc.com
E-Mail:	jeanette@trinityfinancialllc.com
Address:	940 Centre Circle Suite 3022 Altamonte Springs, FL 32714