



# Mean compensation for IT professionals has been flat for eight (8) straight quarters

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*Compensation still has not rebounded for IT professionals. For the eight quarter the mean compensation for IT professionals has remained flat. At the same time the total number of US and Canadian IT jobs available has declined.*

PR9.NET February 10, 2006 - Park City, UT - Mean compensation for IT professionals has been flat for eight (8) straight quarters says Janco Associates.

The preliminary results of Janco's January 2006 IT Salary Survey shows the mean compensation (which includes bonuses) for executive IT positions surveyed now is \$140,760 in large enterprises and \$124,472 in mid-sized enterprises. (Large enterprises have over \$500 million in revenue and mid-sized have between \$100 to \$499 million in revenue). At the same time 93% of IT professionals have some form of company paid health insurance. Other benefits that over 50% of these same individuals receive are: life insurance (78%), 401K (71%), disability insurance - beyond mandated requirements (58%), flexible hours and/or schedule (56%), personal performance bonus (54%), and trips for planning and training (50%).

Victor Janulaitis the CEO of Janco said, "There are a core set of benefits that are required by enterprises of all sizes to attract and retain IT professionals. Even firms that provide IT professionals on a contracting basis need to and do provide these benefits." He added, "... with the rise in health care insurance costs employees of all firms are required to share more of the cost and elimination of health insurance is not an option."

The 2006 IT Salary Survey also found that enterprise based performance bonuses were limited to executive IT management with only 38% qualifying. Stock options which at the top of the dot com boom were the one "must have" benefit now are only available to 29% of the IT professionals.

Janco has captured IT compensation statistics since 1996 and publishes the resultant IT Salary Survey semiannually. The IT Salary survey is based on Janco Associates, Inc. IT Professionals compensation database, and compensation benchmark ranges are established for each normalized job position. In analyzing the study data, the upper and lower quartiles are eliminated to determine Benchmark Ranges. The benchmark ranges are then used to assess the alignment of a company's actual compensation to the marketplace for each job function. The results can be assessed using the following guidelines. A summary of the most recent salary survey can be download by visiting <http://www.e-janco.com/Salary.htm>

Contact us via e-mail for more information about the 2006 IT Salary Survey. Direct line: (435) 940-9300 Email: [support@e-janco.com](mailto:support@e-janco.com). More information can be found at: <http://www.e-janco.com/Salary.htm>.

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## About Janco

Janco Associates Inc is a leading provider of online products and services for Information Technology. Janco's clients include over 200 of the Fortune 500.

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