



# Learn The 3 Principles of Successful Leadership

Performance Connections, Inc., December 12, 2005

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*Access to leadership information is critical. This knowledge can transform a good leader into a great leader. Three principles of successful leadership provides a solid foundation for new leaders and a healthy reminder for seasoned veterans.*

PR9.NET December 12, 2005 - Celina, TX – Soon after I left college and joined the ranks of the employed, I learned a valuable leadership lesson. I was fortunate that one of the top people in the organization felt I was worthy of this great advice and today I am going to share it with you.

## 3 Principles to Successful Leadership

These principles may deceive you with their simplicity, but the impact they will make on your team's performance and your reputation as a leader will be 10-fold.

### 1. Always let your people shine.

When your team or someone on your team accomplishes their goals, exceeds them or comes up with a great new idea, it's your responsibility to step aside and give credit where credit is due. As the leader you'll naturally be recognized for these accomplishments, but it is your duty to make sure that this approach is followed.

### 2. Lead by Example

Motivating your employees can be tiring if you decide to work hard and not smart. Leading by example is the most effective way to motivate your team and your employees. When a team knows that you are willing to do the work you ask them to do they will be more motivated to do what you ask. When your team sees you investing your time and energy into your work, they will be more likely to roll up their sleeves and invest their time and energy as well.

### 3. Solicit Ideas

People like to provide input and feel as if they and valuable are being recognized for their contributions. If you simply asked your team what they think about a particular issue or problem your group faces, the results will be: you will motivate them, find new answers and ensure that your team is involved in the solution process.

These three principles if applied together will help you create the results you want.

Throughout my career I have used these principles and attributes to work as a leader and develop new leaders. Now I've decided to share leadership best practices and examples by publishing a new web site. Because learning is the basis for all growth my team has developed [www.RightToLead.com](http://www.RightToLead.com) as a resource for this purpose. Visit our site to access critical leadership information and evolve from a good leader to a great leader.

Greg Meares has spent the last 19 years studying performance management and leadership development and the effects it has on organizational effectiveness.

Contact Greg Meares for more insights into this topic. Direct line: (972) 382-4559 Email: [gmeares@gmail.com](mailto:gmeares@gmail.com)  
Other helpful information regarding the can be found at: <http://www.RightToLead.com>.

For More Information Contact:

Greg Meares  
[gmeares@gmail.com](mailto:gmeares@gmail.com)  
<http://www.righttolead.com>

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## About Performance Connections, Inc.

Performance Connections, Inc. is a member of the Interactive Quality Solution's group. IQS, Inc. was established in 2003 and originally worked as a call center consulting and outsourcing agency. As a result of the success of our leadership and performance management best practices, we now design performance management modules, as well as service the call center industry.

**Phone:** 972-382-4559  
**FAX:** 972-382-4553

**Website:** <http://www.righttolead.com>  
**E-Mail:** [gmeares@i-q-s.com](mailto:gmeares@i-q-s.com)  
**Address:** 1416 Rolling Hills  
Celina, TX 75009

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