



ETO ERP Leader Encompix Formglas' Atul Swarup's Objectives

TR Cutler, Inc., August 05, 2005

URL: <http://www.pr9.net/comp/development/2159august.html>

Formglas' Objectives for ETO ERP system

PR9.NET August 05, 2005 - Formglas Inc., established in 1961, has for many years been the leading manufacturer of architectural products for commercial and residential projects using lightweight custom cast, glass reinforced gypsum and cement composite primarily for casinos, resorts, cruise ships, and retail chains. In addition, the Company manufactures CNC molds & patterns along with fireplace surrounds.

According to Atul Swarup, V.P. Finance, Formglas had three main objectives when selecting a new ERP system. "Currently we use ACCPAC for accounting and a custom-developed system for manufacturing and job tracking. Our goals are to have a single integrated system company-wide, improve our decision making with better information, and improve our project costing and profitability analysis."

Swarup led the selection team and Formglas evaluated six other vendors before picking Encompix. "We are a project-based manufacturer so it is essential that the software fits our business. We want a single integrated system that's easy to use and easy to implement -- we believe we have found that with Encompix." According to ETO Institute (www.etoinstitute.org) spokesperson, Thomas R. Cutler, "Encompix continues to take the leadership role in technology solutions for the Engineer-to-Order manufacturing sector. Too many providers claim to have solutions for this specific process. Encompix has consistently demonstrated a comprehensive understanding of the ETO process and nuances and it's little wonder that they hold the position of ETO marketshare leader."

Encompix (www.encompix.com) has filled the manufacturing software requirements of Engineer-to-Order companies since 1992. The company name reflects the commitment to developing business application solutions that encompass the complex areas of project-based and job-based manufacturing. Encompix provides ETO manufacturers with a competitive advantage by improving bottom line results.

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