



Conveyers, Elevators and Process Solution Firms All Select ETO ERP Leader Encompix

TR Cutler, Inc., April 13, 2005

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ENERFAB is a leading process solution firm with design/build capabilities serving the process industries including chemical, food and beverage, mining, pharmaceutical, power generation, and pulp and paper.

PR9.NET April 13, 2005 - After a three-month implementation, ENERFAB went live with Encompix on October 19, 2004. Moving from a "green screen" system to Encompix was a big change for the Sharonville, Ohio, firm. "We were very impressed with the inventory and purchasing functionality and by eliminating duplicate data entry we have cut our purchasing time by half," said Dave Lutz, IT Director.

ENERFAB has over 2,600 employees in 10 locations and plans to increase its use of Encompix. "We are looking at expanding our use of Encompix into other areas of the business and are planning to bring on our Spare Parts Division in a couple of months."

Minnesota Elevator, Inc. (MEI), Mankato, Minnesota, specializes in the manufacture, installation, modernization, and servicing of various types of elevators. Every elevator produced by MEI is individually engineered. Past work has included round and baseball-diamond-shaped passenger car platforms, 40,000 lbs. capacity freight cars, and 60,000 lbs. capacity truck lifts. MEI went live with Encompix on November 1, 2004.

Located in Rochester, New York, Cross Bros. specializes in providing both standard and custom conveyors, product pick and place assemblies, justification devices, and other material-handling equipment. Cross Bros. completed their Encompix implementation on July 1, 2004.

Thomas R. Cutler, spokesperson for the ETO Institute (www.etoinstitute.org) said, "The ETO Institute recognizes Encompix as the clear cut leader in the Engineer-to-Order environment. The ability to track the rework is so central to the ETO process that it is a central quality issue."

Encompix (www.encompix.com) has filled the manufacturing software requirements of Engineer-to-Order companies since 1992. The company name reflects our commitment to developing business application solutions that encompass the complex areas of project-based and job-based manufacturing.

Encompix provides ETO manufacturers with a competitive advantage by improving bottom line results.

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About TR Cutler, Inc.

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